



## COURSE DESCRIPTION CARD - SYLLABUS

Course name

Business negotiations [N2EiT1>NwB]

### Course

Field of study

Electronics and Telecommunications

Year/Semester

2/4

Area of study (specialization)

–

Profile of study

general academic

Level of study

second-cycle

Course offered in

polish

Form of study

part-time

Requirements

elective

### Number of hours

Lecture

10

Laboratory classes

0

Other (e.g. online)

0

Tutorials

10

Projects/seminars

0

### Number of credit points

3,00

### Coordinators

dr Ewa Badzińska

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### Lecturers

### Prerequisites

none

### Course objective

none

### Course-related learning outcomes

### Methods for verifying learning outcomes and assessment criteria

Learning outcomes presented above are verified as follows:

none

### Programme content

none

## Teaching methods

none

## Bibliography

none

## Breakdown of average student's workload

	Hours	ECTS
Total workload	60	3,00
Classes requiring direct contact with the teacher	25	1,00
Student's own work (literature studies, preparation for laboratory classes/ tutorials, preparation for tests/exam, project preparation)	35	2,00